



# **2021 Annual General Meeting**

June 10, 2022

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## 1. Highlights

Following are the key milestones of the last two years of IDO performance

Throughout the report “Water Management Committees” (WMC) are sometimes referred to as “COGPE” as this the commonly used abbreviation of the French equivalent “Committee de Gestion de Point d’Eau”

### 2020

- Another record year in terms of pump repairs
- Completion of the MGM420 project. All operational objectives have been achieved and total project spending was 2% below plan.
- MGM420 impact study completed. Outcome shows positive impact in many domains
- Moderate impact of the COVID crisis on field operations
- Reduction of headcount at the end of the year to cope with the lower level of community coaching activity after the completion of the MGM420 project

Total funds raised were 249,905 €, a 37% decrease compared to 2019, due to AFD having given all of its contribution to MGM420 in 2019 and to the decrease in Schlumberger contribution as a consequence of the crisis in the oil industry slowdown.

### 2021

- Impact of the Covid pandemic; impossible for CA to visit until November
- Despite this, the Chad team did a good job of sustaining daily operations in challenged conditions
- A low activity report in terms of technical interventions in the field
- Completion of the financial audit of the MGM 420 project with a good outcome
- Preparation of the launch of the DAMPE project

Total funds raised were 270 965 €, an 8% increase compared to 2021. Some of the funds received were for the DAMPE project which only finally started on January 1<sup>st</sup> 2022.

## 2. Activity review

### 2.1 Summary of field activities

#### 2.1.1 Inventory and condition of drilled wells as at end of April 2022

Pumps in inventory	2021	2020	2019	2018	2017	2016	2015
<b>Vergnet pumps</b>	<b>1336</b>	<b>1328</b>	1289	1238	1176	1095	1049
Vergnet pumps with WMC	378	508	510	377	253		
% of all Vergnet OO	34%	32%	32%	34%	33%	35%	41%
% of Vergnet with WMC OO	19%	23%	32%	24%	18%		
<b>India pumps</b>	<b>743</b>	<b>737</b>	718	673	604	490	465
India with WMC	166	208	211	143	27	5	1
% of all India OO	31%	31%	30%	28%	30%	34%	30%
% of India with WMC OO	14%	25%	26%	24%	34%		

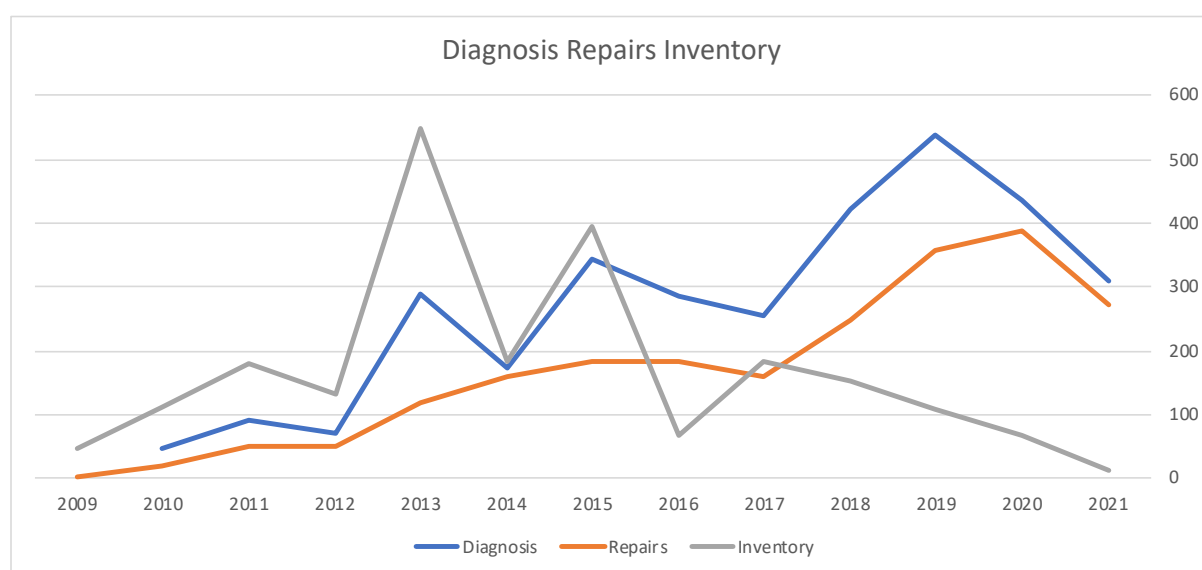
OO: out of order

This table summarizes the number and condition of the drilled wells in the two Logone regions as inventoried by IDO, focusing on the two main types of hand or foot actuated pumps that are common in southern Chad (Vergnet and India). At the end of 2021 there were 2079 pumps (as per table) in our data base; 684 of these are managed by a WMC

Although there is still a large number of pumps that are out of order, there is a clear correlation between the reduction of pumps out of order and the implementation of WMCs. Since 2016 when we first began having functional WMC's, the percentage of Vergnet pumps that are out of order has reduced from 35% to 18%. We interpret this to be evidence that the IDO approach is beginning to have a sustainable impact

### 2.1.2 Diagnostics and repairs

	2021	2020	2019	2018	2017	2016	Total 2009-2020
Diagnosis	311	437	539	422	254	286	3261
Repairs	271	388	357	247	160	183	2193
Visits	14	68	109	152	185	69	2197



With the increasing deployment of the WMCs the level of demand for diagnostics and repairs has indeed increased. This reflects the impact of the WMCs on the decision to have their wells put back in service and their ability to collect the funds required to pay for the repair.

However, 2021 was a low activity year for repairs performed. This was due to different factors linked essentially to problems of people availability. Some difficulties were experienced related to the attitude of a few volunteers that led to the decision to interrupt all the activities from the Doba base for about three months. This was triggered by the stealing of pumps in villages where a WMC had been created. Although the investigations done by the police and the local authorities have concluded that IDO as an NGO was not implicated in the incident, some of our people had to be suspended.

As in the previous years, the rapid deterioration of the condition of IDO pick up fleet continued to impact IDO technical capabilities. In response to this situation IDO had decided to buy a new pick up and to switch to motor bike based technical interventions. As explained below, we could not finalize the purchase of the Toyota HiLux we had started buying in 2019. This was due to a change in the policy of the Chadian government regulating NGOs. The Ministry of Plan decided to link the authorization granted to buy vehicles tax free to the formal approval of the projects that the vehicles are purchased for. This has indeed slowed down the entire process. We had to wait for the end of the year before the approval of the DAMPE project could be submitted.

### **2.1.3 WMC/COGPE activity**

At the end of 2021, 566 COGPE had been created and were active and 445 of them have had their members trained by IDO.

A significant part of the activity of the “animateurs” team was dedicated to regular visits to the villages to ensure the sustainability of the COGPEs. Periodic reviews of the COGPEs were made to identify those that:

- were performing well and could be used as role models in exchanges between COGPEs
- required to be reactivated or receive additional training and assistance
- had to be dropped because the communities either could not adjust to the discipline that is required or whose efforts were ruined due to the repetitive interference of disruptive elements within the community.

A key element of the COGPE strategy is that it can then foster support to other communal activities, notably the growth of women’s commercial associations in the villages. IDO mentored the creation of a significant number of arrangements put in place between the COGPE and the local women’s association.

## **2.2 DAMPE**

### **2.2.1 Main features**

Following are the main features of the project:

- Duration 3 years 01/10/2020 – 31/09/2023
- Budget: 579 387 €
- Partnership: IDO as the leading organization with three Chadian organizations: CERDI, BAOBAB and SOTCHAM (which is the local distributor of the Vergnet pumps)
- Targets: The total autonomy of 400 COGPE through the mutualisation into 8 regional associations (ACGP) each with its own independent repair capability. – 200 000 people

Main milestones

First Phase: 1 year

- a. Define, set up and train the 8 association organisations (ACGP) linking the COGPE and the AR organization required to respond to the needs of the COGPEs – Set up the commercial agreements between the different parties
- b. Set up and train a network of Artisans Repareurs (AR) and establish of stocks of spare parts in the areas targeted by the project

Second phase: 2 years

- c. Follow up the operations, control the quality of the pump repair chain and provide support when needed. Mentor the associations in the implementation of a mutualized approach.

### **2.2.2 Program to overhaul wells with major damage**

Aside from the set-up of ACGP and AR, 16 well locations will be overhauled with either the pump replaced or very heavy repairs. The locations will be selected with regards to the condition of the pumps and to the amount of money to be spent to put them back into service. When needed, the surrounding infrastructure of concrete slab, boundary walls and drainage will also be refurbished.

### **2.2.3 Preparation work and progress report**

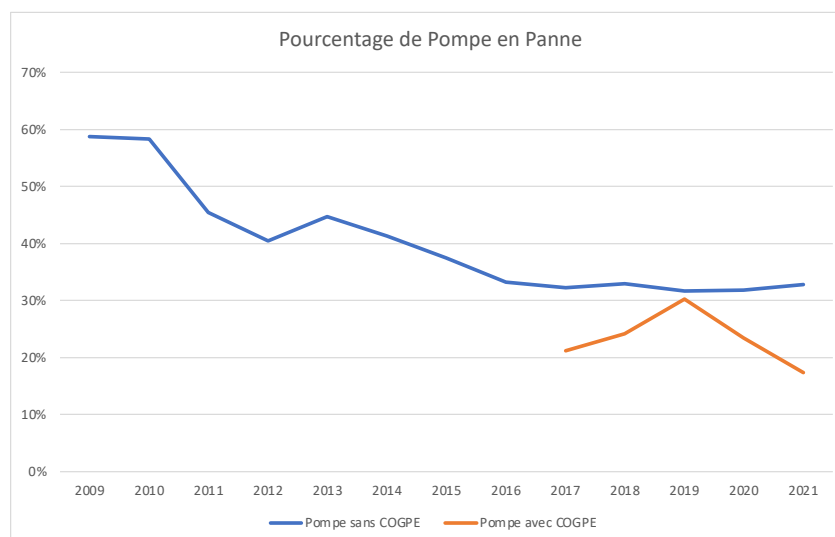
During the last few months of 2021, significant efforts were put into the review of the COGPE which could be integrated into DAMPE. This was done through visits on site and quantitative evaluations of their degree of autonomy. A first selection was made of the areas where an ACGP could be created and an AR be put in place.

On May 31<sup>st</sup> 2022 following steps were completed

- Review and the preselection of the COGPE and decision on the 8 geographical centers
- Visits and sessions with the COGPE to introduce the new ACGP/AR approach that DAMPE is promoting
- Call for AR candidatures: 54 were received, 20 of them were selected to be called to a selection session
- Session of selection of AR: after training and testing of the 20 candidates, 8 of them were selected to be the AR working for the ACGP
- Two sessions of the creation of the regional ACGP have already been completed (Beboto and Bedja). These are 3 day sessions with the participation of all the members of the 50 related COGPEs as well as the chief of the village. It concludes with the election of the 7 members of the ACGP Executive Committee.

## **2.3 Operational conditions of the pumps**

- As indicated in the graph below, the trend shows that the percentage of operational pumps increases among villages where the COGPE fulfills its mission. We believe that our practical experience confirms that an effective COGPE strategy is essential to the achievement of the Millennium Development Goals related to the access to fresh water. At the end of the 2021 83 % of the pumps managed by COGPE were operational.



Pompes sans COGPE: Pump without a WMC  
 Pompes avec COGPE : Pump with a WMC

## 2.4 Human Resource

With regards to the team of “animateurs”, many moves had to be made, due essentially to replace persons leaving for personal reasons and to replace those having difficulty to perform at an acceptable level.

With regards to the technical teams, the decision was made at the end of the year to close the Doba base. It was triggered by different factors:

- Allowed us to significantly improve efficiency and have more rigorous control
- The lack of cooperation between the Moundou and the Doba technical organizations
- The low level of compliance by the Doba team to the IDO operating and financial procedures.

## 3. Fund Raising

### 3.1 Funds Collected

Overall, the amount of donations received in 2021 was 22% below budget, as DAMPE was delayed for a year, and AFD did not contribute their DAMPE phase 1 contribution (they did so in Q1 2022). However, Ville de Paris made a contribution. Despite the very difficult situation of the oil industry, Schlumberger continued to support us in 2020, although they did request our understanding that the crisis necessitated a reduction in contribution in 2020. Schlumberger returned to the historical level of funding in 2021.

	2021	2020	2019	2018	2017	2016	2015	2014
Total Donations €	270,966	249,906	396,225	315,991	337,623	363,626	176,508	168,586
Total No. of Donors	30	36	37	31	27	41	31	39
New Donors	6	9	17	12	6	19	6	13
Institutional Donors	2	2	3	2	3	3	4	2

Number of Donors	2021	2020	2019	2018	2017	2016	2015	2014
> 10,000€	8	11	11	12	9	9	4	6
1,000-10, 000€	17	20	23	13	13	18	19	18
300-1,000€	3	4	3	5	5	10	8	11
< 300€	2	1	0	1	0	4	0	4

### 3.2DAMPE

In Q1 2021, both AFD and Ville de Paris confirmed their intent to fund the project for respectively 43% and 13% of the total budget. Conventions were approved at the end of the year. Schlumberger has also committed to supporting the project.

Due essentially to the impacts of the Covid pandemic, the decision was made to postpone the start of the project to Jan 1st 2022.

#### Resolution 1: Approval of the 2021 activity report

## 4. 2022 Plan

### 4.1Key Objectives

#### Maintain and improve our capabilities and performance in Inspection, Diagnosis, Repair and Visit

The capability to support villages in all technical tasks has been on ongoing objective of IDO since its earliest days. It will be maintained in 2022. We will continue to serve all the villages and the COGPE calling on us.

#### Maintain our capabilities in terms of support to the COGPE

After the major effort dedicated since 2016 to the deployment and the success of our COGPE strategy we intend to maintain enough resources to continue to support the ones in operations using a reduced team of animateurs and all the data collection and analysis tools developed in particular for the MGM420 project. As the COGPE become more deeply implanted into village life, the frequency of coaching and monitoring visits can be reduced. As the DAMPE project gains traction and autonomy, the responsibility to follow the associated COGPE will also transfer to their ACGP.

#### Execute the DAMPE project

The first few months will be dedicated to:



- Setting up the project team, the project management tools and the operational elements
- Launch the partnership
- Initiate the following actions:
  1. Selection of the areas and of the COGPE to be targeted
  2. Preselection of the Artisans Réparateurs to be trained and evaluated before final selection
  3. Visits to the selected villages organizations to prepare the deployment of the future COPGE associative structures
  4. Organize the first sessions dedicated to the election of the first ACGPs

By the end of June, we expect that 4 ACGPs to have been created. A significant effort will be dedicated to the creation of tools designed to be used by the ACGP and the AR for managing their activities and their resources.

The plan calls for the achievement of all the project objectives, which implies that at the end of the year the 8 ACGP will be fully operational, their spare parts stock will be available and the AR assigned to work for them will be in place and active.

## Resolution 2: Approval of the 2022 plan

## 5. Financial Report & Budget

### 5.1 Financial report – 2021

#### 5.1.1 Highlights

- On a cash basis, IDO collected 270,966 € and spent 230,086 € which resulted in a 40,880 € increase in cash reserves. We released the advanced charges of 19,234 € from 2020 for first instalment of a payment for a Toyota pickup for the DAMPE project, as well as 3 months of salary for 4 animateurs, which should have been financed by DAMPE, but were not, because of the delay in starting DAMPE as explained above. We also booked 60,000 € of advanced paid-in contribution from Ville de Paris for the DAMPE project.
- Net gain of 2,203 €, compared to a budgeted 0 €.
- On December 31st, 2021 IDO had a positive cash balance of 139,151 €, which will essentially all be required for the DAMPE start-up.
- Financial audit of the MGM420 project  
The financial audit of the MGM420 project was completed during the second part of 2021. An extensive work had to be carried out to answer the multiple questions of the auditors which submitted their report at the end of the year. Overall, the total spent was 513 063€ vs an original budget of 551 683€ and a revised budget of 530 923€, 3% below plan. The audit report was approved by the AFD early 2022 without any remarks concerning the validity of the accounts and about the amount IDO had to reimburse AFD for their share of the amount of project underspend which had already been funded by AFD (7,142 €).

#### 5.1.2 Direct expenses and capex analysis

In 2021 our direct cash expenses amounted to 230,086 €, compared to 299,274 € in 2020, a 24% decrease, essentially due to the end of the MGM420 project on September 30<sup>th</sup> 2020, and the

delay of the start of DAMPE. As all costs during this period were borne directly by IDO, cost control measures were also put in place. See details in annex.

We had no CAPEX expenses in 2021. Our depreciation was 6,627 € in 2021 vs. 9,818 € in 2020, as the 6 motorbikes, 3 computers and 1 iPad bought at the end of 2018 became fully depreciated.

### 5.1.3 Profit & Loss Statement

The audited accounts are as follows (in French):

Rubriques:	Au 31/12/2021	Au 31/12/2020
<b>PRODUITS D'EXPLOITATION</b>		
Cotisations	109 694,12	281 717,87
Concours publics et subventions d'exploitation	113 906,59	31 613,64
Ressources liées à la générosité du public	6 599,33	1 112,93
<b>TOTAL I</b>	<b>230 200,04</b>	<b>314 444,44</b>
<b>CHARGES D'EXPLOITATION</b>		
Autres achats et charges externes	152 427,29	227 093,41
Salaires et traitements	57 246,30	67 316,83
Dotations aux amortissements et aux dépréciations	6 626,58	9 818,57
<b>TOTAL II</b>	<b>216 300,17</b>	<b>304 228,81</b>
<b>1. RESULTAT D'EXPLOITATION (I - II)</b>	<b>13 899,87</b>	<b>10 215,63</b>
<b>PRODUITS FINANCIERS</b>		
<b>TOTAL III</b>		
<b>CHARGES FINANCIERES</b>		
Intérêts et charges assimilées	11 696,57	2 494,03
<b>TOTAL IV</b>	<b>11 696,57</b>	<b>2 494,03</b>
<b>2. RESULTAT FINANCIER (III - IV)</b>	<b>-11 696,57</b>	<b>-2 494,03</b>
<b>3. RESULTAT COURANT avant imputs (I - II + III - IV)</b>	<b>2 203,30</b>	<b>7 721,60</b>
<b>PRODUITS EXCEPTIONNELS</b>		
<b>TOTAL V</b>		
<b>CHARGES EXCEPTIONNELLES</b>		
<b>TOTAL VI</b>		
<b>4. RESULTAT EXCEPTIONNEL (V - VI)</b>		
Total des produits (I + III + V)	230 200,04	314 444,44
Total des charges (II + IV + VI + VII + VIII)	227 996,74	306 722,84
<b>EXCEDENT OU DEFICIT</b>	<b>2 203,30</b>	<b>7 721,60</b>

### 5.1.4 Balance Sheet

Our audited balance sheet is as follows (in French):

Rubrique	Valeurs brutes	Amort. et prov.	Valeurs nettes	Au 31/12/2020
<b>ACTIF</b>				
<b>IMMOBILISATIONS INCORPORELLES</b>				
<b>IMMOBILISATIONS CORPORELLES</b>	119 825,090	108 626,730	11 198,360	17 824,940
Installations techn., mat., outil	119 825,090	108 626,730	11 198,360	17 824,940

IMMOBILISATIONS FINANCIERES				
TOTAL I	119 825,090	108 626,730	11 198,360	17 824,940
DISPONIBILITES	139 151,490		139 151,490	98 271,890
Disponibilités	139 151,490		139 151,490	98 271,890
TOTAL II	139 151,490		139 151,490	98 271,890
TOTAL GENERAL (I + II + III + IV + V)	258 976,580	108 626,730	150 349,850	116 096,830

<b>PASSIF</b>				
FONDS PROPRES				
RESERVES			82 359,850	80 156,550
Report à nouveau			80 156,550	72 434,950
Excédent ou déficit de l'exercice			2 203,300	7 721,600
TOTAL I			82 359,850	80 156,550
FONDS REPORTEES ET DEDIES				
DETTES			67 990,000	35 940,280
Dettes fourniss. & cptes rattachés			7 990,000	16 705,940
Produits constatés d'avance			60 000,000	19 234,340
Total IV			67 990,000	35 940,280
TOTAL GENERAL (I + II + III + IV + V)			150 349,850	116 096,830

### 5.1.5 Auditor's report

As required by French law for NGOs, IDO accounts have been certified by Cabinet Audissey - P2R Audit, 183 avenue Charles de Gaulle, 92200 Neuilly-sur-Seine, who are IDO's registered "Commissaire aux Comptes"/auditors.

### Resolution 3: Approval of the 2021 financial accounts

## 5.2 2022 Budget

The 2022 budget is based on the following key assumptions:

- The first phase of DAMPE will take place in 2022
- From January to December 2022 IDO will continue the technical work of Diagnostic-Repair, and 8 animateurs who will continue to monitor the existing COGPE outside of the DAMPE project. All of this will be financed through IDO funds.

In terms of resources:

- AFD will contribute to the DAMPE phase 1 financing (129,400 €) less a 7,142 € reserve as the audit of MGM420 resulted in total expenses lower than budget. This cash covers phase 1, which will last for all of 2022.
- Ville de Paris will contribute 80,000 € in cash, 60,000 € for the phase 1 payment, and 20,000 € for phase 2.
- We are very grateful that Schlumberger has re-instated its 50,000\$ yearly support, at least for the next 3 years.

- The call on private donors of IDO is 197,879 €. In 2021 private donors contributed 150,460 € and 217,179 € in 2020.
- We will recognize a 60,000 € reserve for 2022, corresponding to the paid in advance contribution of Ville de Paris to the phase 1 of DAMPE .

The CAPEX of 2022 is budgeted at 59,705 €. This includes the finalization of the purchase of the pickup we started to buy in 2019. This pickup will be assigned to DAMPE. The purchase was delayed by the COVID crisis and new regulations, applicable to NGOs in Chad. Another similar pickup, fully financed by DAMPE is also included and will be purchased in 2022, as well as 8 motorbikes and 8 depth sondes for the artisans réparateurs of DAMPE.

**Resolution 4: Approval of the 2022 budget**

## **6. Board membership**

Renewal of the board

The mandates of Mr Dominique Pajot and Mr Meyer Bengio expire this year. Both apply for a new 3-year mandate as board members

**Resolution 5: Approval of the nomination of Mr Dominique Pajot to the board**

**Resolution 6: Approval of the nomination of Mr Meyer Bengio to the board**

## 7 Annexe

### 7.1 2022 Budget vs 2021 Expenses

		<b>Budget 2022</b>	<b>Dépenses 2021</b>
<b>Achats de fourniture et matériels</b>		<b>51 442</b>	<b>5 236</b>
	Pièces et outils pompes	32 718	
	Réparation de Pompe	1 067	
	Petit équipement	5607	5 236
	Travaux Plateformes et Clôtures	12050	
<b>Achats de Services</b>		<b>135 295</b>	<b>45 641</b>
	Bureau Moundou	2 744	3 762
	Bureau Doba	457	5 756
	Repas Volontaires	13 415	8 549
	Communication & IT	8 891	7 829
	Divers	10 807	764
	Frais de mission	1 500	15 600
	Réunion DAMPE	1 615	
	Réunion Interne IDO	1 500	
	Evaluation Externe		260
	Formation AR	2 147	
	Sélection des COGPE	33 919	
	Creation des AGCP	58 300	
<b>Frais de Déplacement</b>		<b>70 674</b>	<b>53 376</b>
	Voyages Paris Tchad	14 000	2 165
	Entretien Carburant pickups	41 588	25 451
	Entretien Carburant motos	15 086	11 544
	Location de voiture		14 217
<b>Charges de Personnel</b>		<b>166 692</b>	<b>93 420</b>
	Salaire Animateurs	54 807	44 164
	Salaire employés	111 885	49 256
<b>Charges Financières et Légales</b>		<b>15 087</b>	<b>15 707</b>
	Charges Financières	7 200	11 697
	Charges Avocat et Légales	7 887	4 010
<b>Dépréciation</b>		<b>13 089</b>	<b>6 627</b>
<b>Total Dépenses P&amp;L</b>		<b>452 279</b>	<b>220 007</b>