

2019 General Assembly

Paris, France and by video-conference

May 28, 2020



Agenda

1. Welcome
2. 2019 Activity Report
3. 2020 Plan
4. Financial Report and Budget



2019 Highlights

- Record year in terms of pump repairs **(+55% increase vs 2018)**
- **Additional 184 COGPE created**, bringing total to 775. Of these, we have held formal training sessions for 599
- Aside from all the repairs performed following requests from the villages, 6 well locations were overhauled with either the pump replaced or very significantly repaired.
- Impact on the population's increasing sense of responsibility manifested in the heavier demand on IDO technical resources
- Implemented a system to gauge COGPE autonomy ... autonomy is our ultimate goal

Total funds raised 396,225 € a 25% increase vs 2018



2019 Activity Report

1. Projects – Field operations

- Chad

2. Fund raising



Chad 2019 Field Activity Review

Inventory of wells at the end of 2019

Pumps inventoried in the database	2019	2018	2017	2016	2015	2014	2013	2012	2011
Vergnet pumps	1253	1224	1166	1096	1051	806	678	307	231
% of all Vergnet pumps OO	32.2	35.6	35.93	41.06	43.10	44.29	50.74	43.00	48.48
% of Vergnet pumps with COGPE and OO	26.6	25.1	18.14	37.29					
India pumps	716	664	588	491	466	332	281	141	95
India with COGPE	211	143	27	5	1				
% of all India pumps OO	30.4	31.2	29.59	27.90	29.40	33.73	29.89	31.21	33.68
% of India pumps with COGPE and OO	22.3	24.5	29.63						

OO : out of order



Chad 2019 Field Activity Review

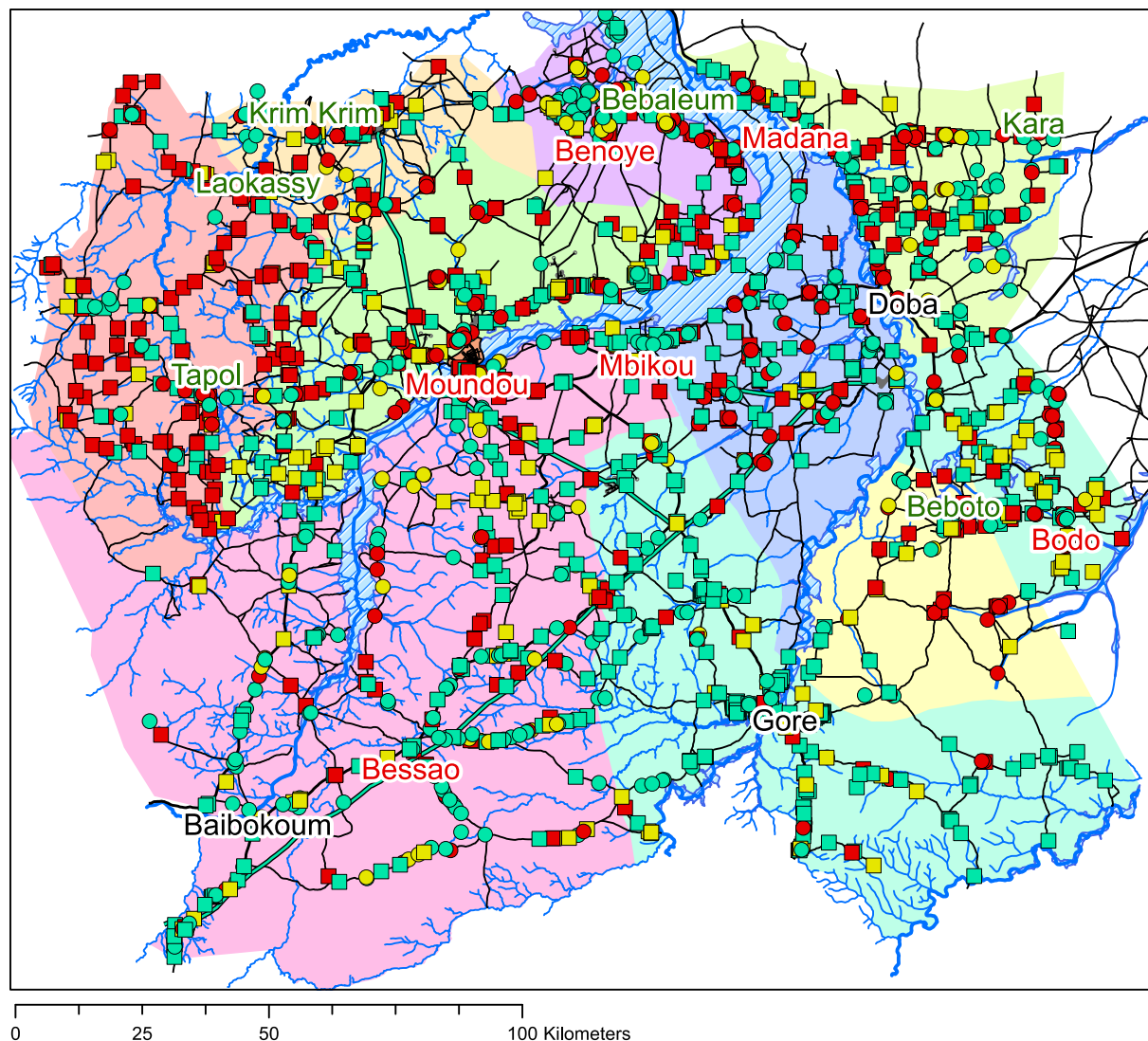
Reduction in the number of pumps that are “out of order” among those that are managed by a COGPE

- Large number of pumps still out of order
- Significant increase in calls from COGPE sign of increasing autonomy

% of pumps out of order

End of 2016:	35.4%
End of 2019:	
COGPE created between 2016-2018:	23.5%
COGPE created in 2019:	43.3%

Distribution of pumps tracked by IDO and their working condition

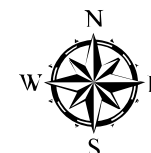
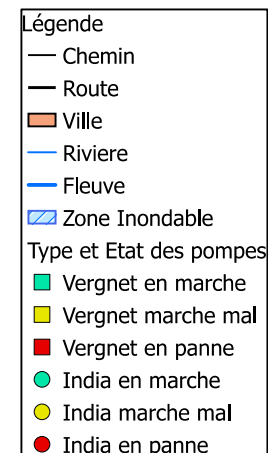


IDO

PE par type et état

Vergnet OK: 643
Vergnet MM: 215
Vergnet HS: 415

India OK: 418
India MM: 86
India HS: 218



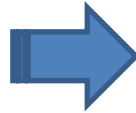
Mise à jour
11 Mars 2020

Chad 2019 Field Activity Review

Diagnostics & repairs

	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total ('08 to '19)
Diagnosis	91	73	293	175	351	289	254	424	547	1978
Repairs	52	50	121	161	192	202	169	230	356	1162

A reminder of why we are there



A reminder



CHAD – MAN GE MADJI strategy

Address the whole issue of the village autonomy and ownership of the fresh water resources through a program dedicated to the set-up of Water Management Committees (WMC's)

Two steps

1) Set-up of the WMC

- Awareness sessions - highlight all the issues related to polluted water.
- Dedicated sessions to introduce the WMC approach
- General assembly to elect the of WMC members
- Training of the WMC members (session grouping 9 to 10 WMC)
- Evaluation of the WMC' s first decisions and initiatives

2) Follow-up and control throughout long period

2016 AGM - May, 2017

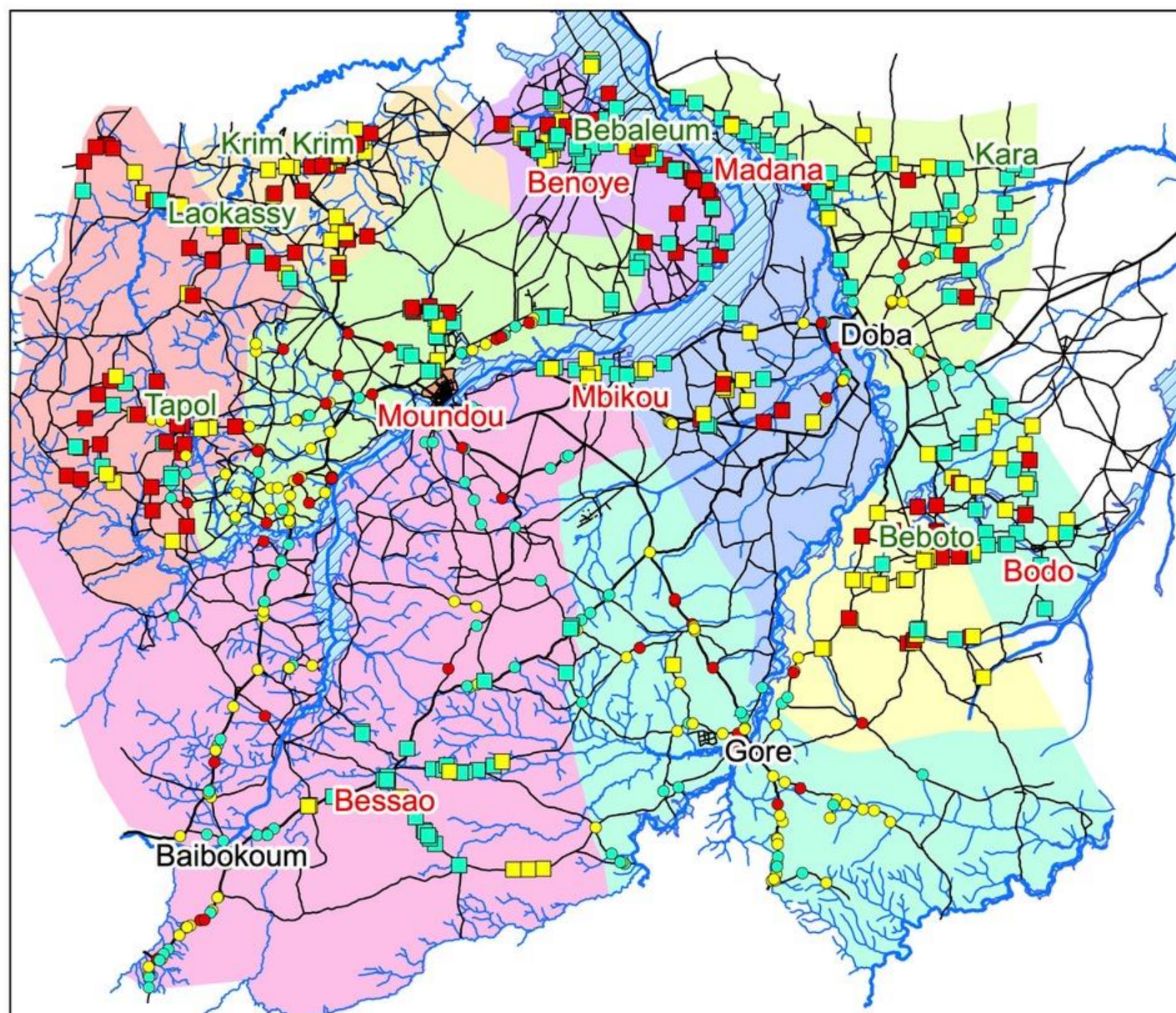
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Chad 2019 Field Activity review

COGPE deployment – 31/12/2019

	Total	UNICEF	VDP	IDO	MGM420
COGPE	775	90	12	173	500
COGPE with elected members	670	85	10	131	444
COGPE with trained members	599	82	9	73	435

COGPE par Projet et Score d'Autonomie



0 25 50 100 Kilometers



Mise à jour
11 Avril 2020

Chad 2019 Field Activity Review

Core and MGM420 project activities; although MGM420 represented about 75% of activities in 2019

Resources

- 16 “animatrices and animateurs” in regional centers
- Technician volunteers in Moundou and Doba
- Country manager, Doba operations supervisor, MGM 420 project co-Ordinator, Field operations supervisor (animateurs)

Regular visits/periodic reviews of the COGPE

- Mentor and guide towards autonomy level
- Close the loop with technical team in case of repair needs
- Identify those which have to be
 - reactivated or receive additional training and assistance
 - dropped

Project funding :

- 36 months (2 x 18 months phases) - Phase 1: 01/10/2017- 31/03/2019
- Budget: 550,000€ -revised to 529 000€ in April 2019
 - AFD: 45%, VdP: 14%, SLB: 16%, IDO: 25%

Project scope

- Creation and follow-up of 420 COGPEs in the two Logone regions.
- Restoration of 6 wells equipped with non-reparable and/or corroded India type pumps
- Repair of 6 wells equipped with heavily damaged Vergnet pumps
- Setting-up a number of pilot projects to promote revenue generating activities (RGA) among the villages.
- Measure the project impact on the day-to day life of a sample of the village communities.

Operational achievements at the end of 2019

- Project team: manager, field supervisor, data processing and 12 animateurs/animatrices
- 500 COGPE created - 444 with elected members
- 2 245 members trained from 435 COGPE
- Each COGPE visited on average every 26 days
- 6 drilled wells put back in service
- Conducted 2 series of baseline surveys (400 families) - questionnaire to assess the domestic living conditions
- Completion of a survey designed to identify village based economic activities including local community projects and commercial activities of women's associations.

Main findings

- Proportion of operational pumps increases drastically among villages where the COGPE fulfills its mission and has some stability.
- Significant number of Phase 2 COGPE with heavily damaged pumps – need for special approach to kick start
- Fostering cooperation between COGPE through meetings attended by COGPE having problems and COGPE working well is proving to be very efficient
- Evaluating the degree of the COGPE autonomy is challenging. Implemented an evaluation system with evaluation done by the animateurs
- Interest in growing the village-based revenue generating activities using the COGPE funds

Chad 2019 Field Activity Review

Management and administration team

- Technical Manager acting Country Manager directly under the supervision of the IDO board; all other employees reporting to him.
- 5 full time Chadian employees
- MGM420 project:
 - New manager recruited in September 2019
 - Significant changes among the team of animateurs
 - IDO board members actively involved in the monitoring of the operations and the financial control - 4 trips to Chad in 2019.
 - Internal audit scheme still in place to identify and monitor issues identified as calling for a corrective action.



2019 Fund Raising

	2013	2014	2015	2016	2017	2018	2019
Total collected €	110,575	168,586	176,508	363,626	337,623	315,991	396,225
Total No. of Donors	38	38	31	41	27	39	39
New Donors	8	9	3	10	6	0	12
Institutional Donors	1	2	4	4	3	2	3

Number of Donors	2013	2014	2015	2016	2017	2018	2019
> 10,000€	5	6	4	9	9	10	8
1,000-10,000€	18	18	19	18	13	23	24
300-1,000€	9	10	8	10	5	6	3
< 300€	6	4	0	4	0	0	4



2019 - Fund Raising

- Total amount of donations received in 2019 was almost in line with the plan
- 12 new donators
- Private donors' donations decreased by **2%** vs 2018
- Received large donations from AFD, Schlumberger and Ville de Paris



Approvals

Resolution 1 : approval of the 2019 activity report

- ❑ Chad activities

- ❑ Fund raising



2020 plan - Chad

COVID 19 (675 Cases on May 25th, 60 casualties)

- Obligation to the village communities of southern Chad that are still suffering from a lack of a dependable access to the most basic of human needs.
- Commitment to institutional donors to complete the MGM420 project by Oct 2020 with associated deliverables and financial obligations.
- Operational guidelines implemented that go well beyond those laid down by the Chadian government - reviewed and approved by the Board of Directors
- Diligent watch by the IDO board on the situation and regular contact with the authorities.
- Unless however the situation deteriorates to a level that the management team or the Board of Directors deems unmanageable, or unless instructed by the Chadian authorities, **we intend to continue operations and to deliver on the following plan.**



2020 plan - Chad

Maintain and improve our Inspection, Diagnosis, Repair, Visit capabilities and performance

- Cope with the number of diagnostics and repairs called by the COGPE
- Keep transportation capabilities
- Expand the concept of motor bike based technical operations to the Moundou operations and use the pickups only when heavy work is required.

2020 plan - Chad

Complete the MGM420 Project

- Completion of the second half of the project (phase 2) with the following primary objectives:
 - Maintain a high level of sustaining support to the COGPEs
 - An additional 6 wells to be restored: 3 extensive repair jobs on existing pumps and 3 heavier restorations involving the replacement of the pump
 - All 420 COGPE should be in place with their members trained and fully functioning.
- Main focus:
 - Monitor the evaluation of the degree of autonomy achieved by the COGPE
 - Facilitate initiatives to develop financial cooperation between COGPE and RGA organizations in the villages - set up a few pilot projects aimed at fostering revenue generating activities among the communities living around the managed water well.
 - Complete the impact study - final surveys in areas already surveyed in Q1 18 and Q1 19
 - qualitative analysis to be completed in sessions with village communities
- Produce project report and conduct a third-party financial audit of the project (Q4 2020).

Projet DAMPE

DAMPE : Autonomous network of “Artisans Réparateurs” and associated spare parts

- All elements to ensure that a technically reliable, trustworthy and financially viable infrastructure is available to the COGPE and that it is able to operate without requiring a continuous external support
 - AR network with access to spare parts and logistics (a key challenge)
 - COGPE organizations grouping 50 members designed to provide support to their members for all technical interventions and back up for their awareness campaign and operating initiatives.
 - Financial agreements between AR and COGPE organization
- Contributing to capacity building by involving local partners: CERDI, BAOBAB and SOTCHAM



Projet DAMPE

- Budget 553 137 €
- 3 year program
- Phase 1: 2021 - Phase 2: 2022- 2023

Funding

- Application to AFD completed. 267 330 € 48.3% of total
- Application to Fonds Suez to be completed by June 15
- Application to Mairie de Paris in Q4 2020
- Counting on continuing support of our loyal donators, notably Schlumberger



Approvals

Resolution 2 : approval of the 2020 plan



2019 Financial review

- On a cash basis, IDO collected 396,225 € and spent 384,896 € which resulted in a 11,329 € cash reserve.
- Released 73,620 € received from AFD and Ville de Paris in 2017 as paid-in-advance funds for Phase 1 of the MGM420 project.
- Accounted for 83,773 € received from AFD and Ville de Paris as paid-in-advance funds for the Phase 2 of the MGM420 project.
- Net gain of 5,130 €, compared to a budgeted 20 €.
- On December 31st, 2019 IDO positive cash balance of 135,844 €, primarily coming from AFD advance funding of Phase 2 of the MGM420 project which ends in Oct 2020.
- 15,878 € of CAPEX expenses (the purchase of 2 motorbikes and a new Toyota Hilux pickup that will be delivered in 2020).
- Depreciation: 11,924 € in 2019 vs. 9,873 € in 2018, as the 6 motorbikes, 2 iPad and 1 computer bought at the end of 2018 for the phase 2 of the MGM420 project came in with a full year of depreciation.



2019 Profit & Loss Statement

Eur	2018	2019 Budget	2019 Actual
Resources	381 650	422 820	386 072
Direct Expenses			
Equipment	36 342	36 200	39 012
Services	168 504	228 500	188 592
Travel	78 809	66 600	73 851
Personnel	65 989	70 200	56 155
Total	349 644	401 500	357 610
Depreciation	9 874	14 800	11 924
Financial Charges	15 721	6 500	11 408
Total Expenses	375 239	422 800	380 942
Net Income	6 411	20	5 130

IDO

2020 Budget

Euros	2019	2020 Budget
Resources	386 072	301 127
Private Donors	240 178	170 536
Institutional Donors	156 046	46 818
Reserves Released	73 620	83 773
Reserves Made	83 773	
Direct Expenses		
Equipment	39 012	12 552
Services	188 592	144 284
Travel	73 851	56 783
Personnel	56 155	61 700
Total	357 610	275 319
Depreciation	11 924	11 482
Financial & Legal Charges	11 408	14 326
Total Expenses	380 942	301 127
Net Income	5 130	0

2020 Budget assumptions

In terms of resources:

- AFD will not contribute in cash in 2020, having paid their total contribution to the MGM420 project in 2017 and 2019. Ville de Paris will contribute 15,000 € in cash in 2020 for the project MGM420.
- In 2019, we had held 83,773 € of the funds received from AFD and Ville de Paris in reserve to be released in 2020.
- Despite the very difficult situation in the Oil and Gas industry, Schlumberger has committed to continue to support IDO, but at a reduced level of \$35,000 in 2020
- Plan calls for a total of 170,500 € from private donors. This is lower than 2019 but could still be challenging in the current economic crisis.

In Chad:

- MGM420 project will close end of Sept 2020. Spending should be very close to the revised budget, avoiding having to refund AFD which we would have to do if we had underspent.
- Final 3 months of 2020, we plan to keep the same program of following up the COGPE. The rest of our activity in Chad, consisting of our technical activities (diagnostics and repair) will continue at roughly the same pace as in 2019



Approvals

Resolution 3 : approval of the 2019 accounts

Resolution 4 : approval of the 2020 budget